

# PHILIP E. ANDREAE

## International Business and Technology Executive

New product development, chip cards, contactless and mobile payments

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### Professional Summary

An international Business and Technology Executive experienced in defining, evaluating, planning, and promoting emerging technology products and services in diverse corporate and consulting settings. Diverse payments Industry knowledge and experience spans merchant, Acquirer, network and Issuer systems and services.

### Executive Attributes and Skills

- Broad international experience implementing, evangelizing, and developing technologies in financial services, healthcare claims processing, energy, and government.
- Consistent success in business environments constrained by tight budgets, limited execution time, and complex requirements.
- A creative problem solver and critical thinker who naturally sees implications across the enterprise and develops integrated, cross-functional solutions to meet defined business objectives.
- Proven track record leading and managing complex cross-functional technology projects ranging from \$25M to \$170M, and leading teams ranging from small strategy groups of six to more than 180 professionals.
- Masterful communicator who excels at translating complex technical information to business value appropriate for C-level audiences, and enjoys facilitating executive teams.
- Strategic business architect and business mentor who enjoys managing teams (large or small) with a gift for consistently bridging the natural communication gap between technical and non-technical groups to achieve measurable outcomes.
- Deep experience in navigating complex issues connecting technology and the market. Focus has been in the financial services vertical; card technologies, e.g., EMV (chip card), electronic payments, pre-paid, NFC and large-volume transaction processing systems.
- Decisive and accountable leader who brings vision and clarity to business or strategic projects.
- International experience with knowledge of U.S., Canada, and European markets. Currently holds U.S. and Swiss citizenship. Languages: English and intermediate French.

**Education: Bachelor of Business Administration (BBA)**, Emory University. Atlanta GA

#### **EMV Product Manager**

Jan 2011 – Jan 2012

American Express

#### **PHILIP ANDREAE & ASSOCIATES**

*A technically gifted business leader that can facilitate, stimulate, achieve and drive teams to excel*

1982-1986, 1990-1992, 2004 – 2010  
NYC, London, Belgium & Atlanta

#### **VICE PRESIDENT - EMERGING PRODUCTS & TECHNOLOGY**

2002-2003

Visa Canada Association

Toronto, Canada

#### **DIRECTOR - IT STRATEGY**

1992-1996

Europay International & EPSS SA (MasterCard)

Brussels, Belgium

#### **VICE PRESIDENT & DIRECTOR, EUROPEAN TELECOMMUNICATIONS**

London UK

Shearson Lehman Hutton Ltd

1987-1990

#### **VICE PRESIDENT**

London UK

Salomon Brothers

Further details available at [www.andreae.com/resume](http://www.andreae.com/resume)